

## FAMILIARISATION PROGRAMME FOR DIRECTORS

Objective	The Company shall follow a structured orientation and training programme		
	for the Independent Directors to unders	stand and get updat	ed on the business
	and operations of the Company on a continuous basis.		
Orientation module	Business overview and an outline of	½ day	Executive
for new directors	Corporate Plan and Annual targets		Chairman /
upon induction			Whole-time
			Director
	Overview of Sales and Marketing	½ day	
	Introduction to Product profile and	½ day	т
	visit to Technical Centre		
	Operations overview and visit to	½ day and more	CTIC
	Plant(s)	as required	FUNCTIONAL HEADS
	Financial Performance and budget &	½ day	
	control processes		AD
	Orientation on Statutory compliances	½ day	0
	as a Board Member		

In addition to above, following will be covered during quarterly board meets:

On-going inputs on business and operational	Comprehensive Rolling Corporate Plan – Presentation and discussions with CEO and leadership team	2 days in a financial year
performance	Quarterly budget review and revised estimates for the reminder of the financial year at the Board meeting with CEO and leadership team	Each Quarter of the financial year
	Functional Excellence presentation during quarterly Board Meetings	Each quarter on a roster
	Monthly information pack on economy, business trends and performance	Monthly
Feedback on Board Effectiveness	Independent survey by an external agency on effectiveness of board processes and follow up	Once a year
	Updates on important changes in the regulatory framework and business	Each Quarter of the financial year

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environment having an impact on the
Company.

## FAMILIARISATION PROGRAMME FOR THE DIRECTORS DURING THE FINANCIAL YEAR 2022-23

Induction programme covering various topics including overview of the Company, Corporate Strategy, Operations, Trucks, Bus, Light Commercial vehicles, Finance, Quality, Human Resources, Branding, Service, Technology and Defence were presented to all Independent Directors during induction. The Independent Directors of the Company were apprised on the Company's operations, nature of the industry in which the Company operates, business model, market share, governance, internal control processes and other relevant matters at the Board meetings held during the year. They were also updated on important changes in the regulatory framework and business environment having an impact on the Company.

In addition to the above, the Independent Directors were familiarised with the business of the Company wherein the heads of the business verticals made a detailed presentation and queries raised were addressed to their complete satisfaction. The Directors regularly interact with the Senior Management personnel on various business issues, which helps the Directors to keep themselves updated on the Company and its initiatives. The Directors are also updated on the business structure and operations of the subsidiary companies.

The Independent Directors engage with the Senior Management from time to time, depending on their expertise and experience in closely mentoring, guiding and supporting the management to resolve issues in short and long-term. They interact with the team as and when required, to get updates on real time, which clearly demonstrates the high degree of governance structure and participative culture in the Company.

The Company has tied up with Nasdaq Boardvantage for creation of Board Portal for Directors and invitees, which is explicitly used through iPad for facilitating communication between the Directors and the Company. All information including Board related matters (agenda, minutes, material events etc.) that is required to be brought to the attention of the Board of Directors is disseminated through the Board portal. Confidentiality is maintained in the Board Portal as per the agreement with the owner of the portal.

Number of programmes attended by the Independent Directors during the financial year ended 31<sup>st</sup> March 2023 were 7 and on a cumulative basis from 1<sup>st</sup> April 2015 up to 31<sup>st</sup> March 2023 were 61.

Number of hours spent by the Independent Directors in such Programmes during the financial year ended 31<sup>st</sup> March 2023 is 31 manhours each and on a cumulative basis from 1<sup>st</sup> April 2015 up to 31<sup>st</sup> March 2023 were 195 hours.