

ASHOK LEYLAND LIMITED
Regd. Office :1 Sardar Patel Road, Guindy, Chennai -600 032
FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31-03-2012

Rs. Lakhs

	THREE MONTHS ENDED					YEAR ENDED		
	31.03.2012		31.12.2011		31.03.2011		31.03.2012	
	Unaudited		Unaudited		Unaudited		Audited	
Part - I								
1. Income from Operations								
a. Net Sales / Income from operations (Net of excise duty)	423,582.01	283,202.06	381,321.55	1,264,204.66	1,105,828.41			
b. Other Operating Income	7,520.00	7,144.37	3,523.05	19,994.66	11,882.20			
Total Income from Operations (net)	431,102.01	290,346.43	384,844.60	1,284,199.32	1,117,710.61			
2. Expenses								
a. Cost of materials consumed	301,473.90	209,561.54	252,216.14	912,148.33	806,450.03			
b. Purchases of stock-in-trade - trading goods	18,328.44	15,647.45	6,437.89	50,737.37	27,336.97			
c. Changes in inventories of finished goods, work in progress and stock in trade	1,110.43	(10,338.42)	19,026.66	(16,701.30)	(16,522.40)			
d. Employee benefits expense	24,681.96	27,232.20	30,181.01	102,039.42	95,971.63			
e. Depreciation and amortisation expenses	9,559.33	8,662.86	7,721.21	35,281.32	26,743.10			
f. Other expenses	38,512.43	27,206.48	26,173.66	110,366.01	83,104.15			
Total Expenses	393,666.49	277,972.11	341,756.57	1,193,871.15	1,023,083.48			
3. Profit from operations before other income, finance costs and exceptional item (1-2)	37,435.52	12,374.32	43,088.03	90,328.17	94,627.13			
4. Other income	1,087.62	856.76	1,565.42	4,035.03	4,445.14			
5. Profit from ordinary activities before finance costs and exceptional item (3+4)	38,523.14	13,231.08	44,653.45	94,363.20	99,072.27			
6. Finance costs	7,240.08	6,034.74	5,483.63	25,525.32	18,892.34			
7. Profit from ordinary activities after finance costs but before exceptional item (5-6)	31,283.06	7,196.34	39,169.82	68,837.88	80,179.93			
8. Exceptional item - Profit on disposal of non-current investments - net	159.78	-	-	159.78	-			
9. Profit from ordinary activities before tax (7+8)	31,442.84	7,196.34	39,169.82	68,997.66	80,179.93			
10. Tax expense - Income Tax								
- Current Tax - (Refer Note 2)	3,274.00	112.00	8,858.00	7,752.00	11,115.00			
- Deferred Tax	2,295.00	394.00	489.00	4,648.00	5,935.00			
11. Net Profit from ordinary activities after tax (9-10)	25,873.84	6,690.34	29,822.82	56,597.66	63,129.93			
12. Extraordinary item (net of tax)	-	-	-	-	-			
13. Net profit for the period (11-12)	25,873.84	6,690.34	29,822.82	56,597.66	63,129.93			
14. Paid-up equity share capital (Face value per share Re.1)	26,606.80	26,606.80	13,303.42	26,606.80	13,303.42			
15. Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				294,262.13	252,365.19			
16. Debenture Redemption Reserve				9,000.00	9,000.00			
17. Basic and Diluted Earnings Per Share (EPS) (Rs.) (post bonus)	0.97	0.25	1.12	2.13	2.37			
18. Dividend Per Share (Rs.)				1.00	2.00			
19. Debt Equity Ratio	0.7362		0.6481	0.7362	0.6481			
20. Debt Service Coverage Ratio				1.8677	1.8298			
21. Interest Service Coverage Ratio	4.6320	3.2104	6.6920	4.0751	5.5268			
Part - II								
A. Particulars of Shareholding								
1. Public shareholding								
- Number of shares	1,304,239,070	1,304,239,070	652,119,535	1,304,239,070	652,119,535			
- Percentage of shareholding	49.02	49.02	49.02	49.02	49.02			
2. Promoter shareholding								
a. Pledged / Encumbered								
- Number of shares	237,052,102	237,052,102	237,052,102	237,052,102	237,052,102			
- Percentage of promoter shareholding	17.48	17.48	34.95	17.48	34.95			
- Percentage of total share capital	8.91	8.91	17.82	8.91	17.82			
b. Non-encumbered								
- Number of shares	1,119,385,462	1,119,385,462	441,166,680	1,119,385,462	441,166,680			
- Percentage of promoter shareholding	82.52	82.52	65.05	82.52	65.05			
- Percentage of total share capital	42.07	42.07	33.16	42.07	33.16			

Particulars		THREE MONTHS ENDED - 31.03.2012
B. Investor Complaints		
a. Pending at the beginning of the quarter		0
b. Received during the quarter		79
c. Disposed off during the quarter		77
d. Remaining unresolved at the end of the quarter		2

- (1) The above financial results were reviewed by the Audit Committee and then approved by the Board of Directors at the meeting held on May 14, 2012.
- (2) Current tax expense for the year is after considering credit of Minimum Alternate Tax (MAT) credit under Section 115 JAA (1A) of the Income-tax Act 1961 for relevant periods as tabulated below.

Rs. Lakhs

Description	Three Months ended				Year Ended	
	30.06.2011	30.09.2011	31.12.2011	31.03.2012	31.03.2012	31.03.2011
MAT Credit considered	531.37	1,182.16	1,361.79	3,202.68	6278.00	4,855.90

- (3) The Board of Directors has recommended dividend of Re. 1 per equity share for the year ended March 31, 2012 at their meeting held on May 14, 2012 (Previous year Rs. 2.00 per equity share) to be approved by shareholders at the Annual General Meeting. The Reserves excluding Revaluation Reserves are net of Proposed Dividend and Corporate Dividend tax thereon.
- (4) Pursuant to the approval of the shareholders at the Annual General Meeting held on July 19, 2011, the Company issued 1,33,03,38,317 equity shares of Re 1 each as fully paid bonus shares in the ratio of 1(one) equity share for every existing equity share held by the equity shareholders on the record date, i.e. August 3, 2011 by capitalisation of Rs.13,303.38 lakhs from the Securities Premium account. Consequently Earnings Per Share (EPS) has been adjusted for all periods in the above financial results as required under AS – 20 “Earnings Per Share”.
- (5) The Company has, during the year, modified the method of amortization of value of leasehold land from "lower of 40 years and the period of lease", to "the period of lease", so as to provide a more appropriate presentation of the working results and financial position. The impact of the said modification effected under “Other Expenses” is a write back of excess amortisation of Rs. 946.03 lakhs pertaining to earlier years and a lower charge for the relevant periods as tabulated below:

Rs. Lakhs

Description	Three Months ended				Year ended
	30.06.2011	30.09.2011	31.12.2011	31.03.2012	31.03.2012
Lower charge pursuant to change in method of amortization	50.33	63.82	58.90	50.77	223.82

- (6) The Company has, during the year, changed its Accounting Policy to adjust expenditure on issue of debentures against balance in Securities Premium account instead of amortising the same over the period of the borrowing hitherto followed. The impact of the said change on the results for the year is a lower charge of Rs. 23.30 lakhs in the Statement of Profit and Loss.

(7) Statement of Assets and Liabilities:

	Particulars	As at	
		31.03.2012	31.03.2011
A.	EQUITY AND LIABILITIES	Audited	Audited
1)	Shareholders' funds		
	a) Share capital	26,606.80	13,303.42
	b) Reserves and surplus	394,210.55	382,992.79
	Sub Total - Shareholders Funds	420,817.35	396,296.21
2)	Non-current liabilities		
	a) Long-term borrowings	229,335.11	234,812.83
	b) Deferred tax liabilities (Net)	49,036.69	44,388.69
	d) Other Long term liabilities	359.03	-
	c) Long-term provisions	7,656.30	7,846.35
	Sub Total - Non Current Liabilities	286,387.13	287,047.87
3)	Current liabilities		
	a) Short-term borrowings	10,175.00	-
	b) Trade payables	277,246.10	230,850.67
	c) Other current liabilities	154,911.69	103,442.24
	d) Short-term provisions	42,037.44	41,694.46
	Sub Total - Current Liabilities	484,370.23	375,987.37
	TOTAL - EQUITY AND LIABILITIES	1,191,574.71	1,059,331.45
B.	ASSETS		
1)	Non-current assets		
	a) Fixed assets	546,171.50	499,175.78
	b) Non-current investments	153,447.89	122,999.68
	c) Long-term loans and advances	60,823.95	38,463.03
	d) Other non-current assets	742.74	315.79
	Sub Total - Non Current Assets	761,186.08	660,954.28
2)	Current assets		
	a) Inventories	223,062.52	220,890.34
	b) Trade receivables	123,024.79	116,449.82
	c) Cash and cash equivalents	3,255.58	17,952.72
	d) Short-term loans and advances	72,709.06	33,439.42
	e) Other current assets	8,336.68	9,644.87
	Sub Total - Current Assets	430,388.63	398,377.17
	TOTAL - ASSETS	1,191,574.71	1,059,331.45

- (8) The Government of India, Ministry of Corporate Affairs, has issued Notification No. G.S.R 913 (E) dated December 29, 2011, amending the Companies (Accounting Standard) Rules, 2006 in respect of the exchange differences arising (effective from April 1, 2011) on reporting of long-term foreign currency monetary items, by extending the time period for the amortization of the said differences from "upto March 31, 2011" to "upto March 31, 2020". The unamortised net exchange difference on account of the above is a gain of Rs 415.25 lakhs as at March 31, 2012 (March 31, 2011: Nil).

The impact of adopting the above said Notifications on the results for the year is a net cumulative higher charge of Rs 351.95 lakhs for the year ended March 31, 2012.

- (9) The Company had adopted the principles of Accounting Standard 30 – Financial instruments: Recognition and measurement, issued by the Institute of Chartered Accountants of India, with effect from April 1, 2008, in respect of forward contracts for firm commitments and highly probable forecast transactions meeting necessary criteria for designation as "Cash flow hedges". The gains and losses on effective Cash flow hedges are recognized in Hedge Reserve Account till the underlying forecast transaction occurs.
- (10) The Company has, during the year, disposed certain Non-Current Investments. The net impact of such sale of investments is a Net Profit of Rs. 159.78 lakhs disclosed as "Exceptional Item".
- (11) The Company has adopted the following formulae for computing Ratios mentioned in Sl. No 19, 20 and 21.

Sl. No Reference	Ratio	Formula
19	Debt Equity Ratio	Total Borrowings / (Share Capital + Total Reserves)
20	Debt Service Coverage Ratio	(Profit from ordinary activities after Tax + Interest charge on borrowings) / (Interest charge on borrowings + Principal repayments for Term loans)
21	Interest Service Coverage Ratio	(Profit from ordinary activities before Tax + Interest charge on borrowings) / Interest charge on borrowings

- (12) During the year ended 31 March 2012, the revised Schedule VI notified under the Companies Act 1956, has become applicable to the company, for preparation and presentation of its financial statements. Accordingly the company has reclassified / regrouped/ amended the previous year figures in accordance with the requirements applicable in the current year.

For and on behalf of the Board

Place: Chennai
Date: May 14, 2012

VINOD K DASARI
Managing Director