

ASHOK LEYLAND LIMITED
Regd. Office :1 Sardar Patel Road, Guindy, Chennai -600 032
FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31-12-2011

Rs. Lakhs

		THREE MONTHS ENDED			NINE MONTHS ENDED		YEAR ENDED
		31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Net Sales / Income from operations	287,979.70	309,457.08	222,724.51	846,987.38	728,917.77	1,111,770.90
2.	Expenditure						
a.	(Increase) / decrease in value of stock of finished / trading goods	(10,338.42)	16,293.92	(14,939.53)	(17,811.73)	(35,549.06)	(24,896.62)
b.	Consumption of raw materials and movement in work-in-progress	207,566.78	202,032.69	171,785.99	605,662.77	550,737.48	809,676.87
c.	Purchase of trading goods	15,647.45	9,246.94	6,090.11	32,408.93	20,899.08	27,336.97
d.	Employees cost	27,232.20	25,151.35	24,392.33	77,357.46	65,790.62	95,971.63
e.	Depreciation	8,662.86	8,593.25	6,469.08	25,721.99	19,021.89	26,743.10
f.	Other expenditure	26,834.51	23,616.67	18,858.26	70,755.31	56,478.66	82,253.56
g.	Total	275,605.38	284,934.82	212,656.24	794,094.73	677,378.67	1,017,085.51
3.	Profit from operations before other income, financial expenses and exceptional item (1-2)	12,374.32	24,522.26	10,068.27	52,892.65	51,539.10	94,685.39
4.	Other income	323.25	1,032.70	232.64	1,767.72	1,329.40	1,860.68
5.	Profit before financial expenses and exceptional item (3+4)	12,697.57	25,554.96	10,300.91	54,660.37	52,868.50	96,546.07
6.	Financial expenses - net	5,501.23	6,269.78	4,748.10	17,105.55	11,858.39	16,366.14
7.	Profit after financial expenses but before exceptional item (5-6)	7,196.34	19,285.18	5,552.81	37,554.82	41,010.11	80,179.93
8.	Exceptional item	-	-	-	-	-	-
9.	Profit from ordinary activities before tax (7+8)	7,196.34	19,285.18	5,552.81	37,554.82	41,010.11	80,179.93
10.	Tax expense - Income tax	506.00	3,877.00	1,216.00	6,831.00	7,703.00	17,050.00
11.	Net Profit from ordinary activities after tax (9-10)	6,690.34	15,408.18	4,336.81	30,723.82	33,307.11	63,129.93
12.	Extraordinary item (net of tax)	-	-	-	-	-	-
13.	Net profit for the period (11-12)	6,690.34	15,408.18	4,336.81	30,723.82	33,307.11	63,129.93
14.	Paid-up equity share capital (Face value per share Re.1)	26,606.80	26,606.80	13,303.42	26,606.80	13,303.42	13,303.42
15.	Reserves excluding Revaluation reserve						252,365.19
16.	Basic earnings per Share (EPS) (Rs.) (post bonus)	0.25	0.58	0.17	1.15	1.25	2.37
17.	Dividend per share (Rs.)						2.00
18.	Public shareholding						
	- Number of shares	1,304,239,070	1,304,239,070	652,119,535	1,304,239,070	652,119,535	652,119,535
	- Percentage of shareholding	49.02	49.02	49.02	49.02	49.02	49.02
19.	Promoter shareholding						
a.	Pledged / Encumbered						
	Number of shares	237,052,102	237,052,102	237,052,102	237,052,102	237,052,102	237,052,102
	- Percentage of promoter shareholding	17.48	17.48	34.95	17.48	34.95	34.95
	- Percentage of total share capital	8.91	8.91	17.82	8.91	17.82	17.82
b.	Non-encumbered						
	Number of shares	1,119,385,462	1,119,385,462	441,166,680	1,119,385,462	441,166,680	441,166,680
	- Percentage of promoter shareholding	82.52	82.52	65.05	82.52	65.05	65.05
	- Percentage of total share capital	42.07	42.07	33.16	42.07	33.16	33.16

1. The above financial results were reviewed by the Audit committee and then approved by the Board of Directors at its meeting held on February 1, 2012.
2. The statutory auditors have conducted a limited review of the above results.
3. Pursuant to the approval of the shareholders at the Annual General Meeting held on July 19, 2011, the Company issued 1,33,03,38,317 equity shares of Re 1 each as fully paid bonus shares in the ratio of 1(one) equity share for every existing equity share held by the equity shareholders on the record date, i.e. August 3, 2011, by capitalizing an amount of Rs 13,303.38 lakhs from the Securities Premium account. Consequently the Earnings per Share (EPS) has been adjusted, for all periods, in the above statements as required under AS – 20 “Earnings per Share”.
4. The Government of India, Ministry of Corporate Affairs has issued Notification No. G.S.R. 913 (E) dated December 29, 2011, amending the Companies (Accounting Standard) Rules, 2006 in respect of the exchange differences arising (effective from April 1, 2011) on reporting of long-term foreign currency monetary items, by extending the time period for the amortization of the said differences from “upto March 31, 2012” to “upto March 31, 2020”. The unamortised net exchange difference on account of the above is a gain of Rs 461.17 lakhs as at December 31, 2011 (September 30, 2011: Net loss of Rs 36.68 lakhs, December 31, 2010: Net loss of Rs 259.68 lakhs and March 31, 2011: Nil)

The impact of adopting the above Notification on the results for the nine months ended December 31, 2011 is that there has been a net cumulative higher charge of Rs 290.23 lakhs (comprising a net gain of Rs 0.06 lakhs for the quarter ended June 30, 2011 and a net charge of Rs 228.76 lakhs and Rs 61.53 lakhs for the quarters ended September 30, 2011 and December 31, 2011 respectively).

5. The Company has adopted the principles of Accounting Standard 30 – Financial Instruments: Recognition and measurement, issued by Institute of Chartered Accountants of India, with effect from April 1, 2008, in respect of forward contracts for firm commitment and highly probable forecast transaction meeting the criteria of “Cash flow hedges”. The gains and losses on effective cash flow hedges are recognized in Hedge Reserve Account till the underlying forecast transaction occurs.
6. The Company has, during the quarter ended June 30, 2011, modified the method of amortization of value of leasehold land from “lower of 40 years and the period of lease”, to “the period of lease”, so as to provide a more appropriate presentation of the working results and financial position. The impact of the said modification effected under “Other Expenditure” is a write back of Rs 946.03 lakhs pertaining to the period upto March 31, 2011 and a lower charge for the relevant periods as tabulated below:

Description	For Quarters ended			Nine Months ended
	30.06.2011	30.09.2011	31.12.2011	31.12.2011
Lower charge pursuant to change in method of amortization	50.33	63.82	58.90	173.05

Rs. Lakhs

7. Current tax expenses are after considering Minimum Alternate Tax (MAT) credit under Section 115JAA (1A) of the Income tax Act, 1961 for relevant periods as tabulated below:

Rs. Lakhs

Description	Three Months ended			Nine Months ended		Year Ended
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
MAT Credit considered	1,361.79	1,182.16	1,390.13	3,075.32	5,811.21	4,855.90

8. The company's primary segment is identified as business segment based on nature of products, risks, returns and the internal business reporting system viz. Commercial Vehicles and related components. The secondary segment is identified based on the geographical location of the customers as per Accounting Standard 17.
9. Number of Investor complaints: at the beginning of the quarter – 13, received during the quarter – 169, disposed off during the quarter – 182 and unresolved at the end of the quarter – Nil.
10. Figures for the previous periods are regrouped / amended wherever necessary.

Place: Chennai
Date : February 1, 2012.

VINOD K DASARI
Managing Director