

**ASHOK LEYLAND LIMITED**  
**Regd. Office :1 Sardar Patel Road, Guindy, Chennai -600 032**  
**FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30-09-2011**

		Rs. Lakhs				
		THREE MONTHS ENDED		SIX MONTHS ENDED		YEAR ENDED
		30.9.2011	30.9.2010	30.9.2011	30.9.2010	31.03.2011
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Net Sales / Income from operations	309,457.08	271,395.45	559,007.68	506,193.26	1,111,770.90
2.	Expenditure					
a.	(Increase) / decrease in finished / trading goods	16,293.92	(9,249.36)	(7,473.31)	(20,609.53)	(24,896.62)
b.	Consumption of raw materials and movement in work-in-progress	202,032.69	201,072.21	398,095.99	378,951.49	809,676.87
c.	Purchase of trading goods	9,246.94	7,868.15	16,761.48	14,808.97	27,336.97
d.	Employees cost	25,151.35	21,148.77	50,125.26	41,398.29	95,971.63
e.	Depreciation	8,593.25	6,405.93	17,059.13	12,552.81	26,743.10
f.	Other expenditure	23,616.67	20,072.12	43,920.80	37,620.40	82,253.56
g.	Total	284,934.82	247,317.82	518,489.35	464,722.43	1,017,085.51
3.	Profit from operations before other income, financial expenses and exceptional item (1-2)	24,522.26	24,077.63	40,518.33	41,470.83	94,685.39
4.	Other income	1,032.70	623.78	1,444.47	1,096.76	1,860.68
5.	Profit before financial expenses and exceptional item (3+4)	25,554.96	24,701.41	41,962.80	42,567.59	96,546.07
6.	Financial expenses - net	6,269.78	3,948.50	11,604.32	7,110.29	16,366.14
7.	Profit after financial expenses but before exceptional item (5-6)	19,285.18	20,752.91	30,358.48	35,457.30	80,179.93
8.	Exceptional item	-	-	-	-	-
9.	Profit from ordinary activities before tax (7-8)	19,285.18	20,752.91	30,358.48	35,457.30	80,179.93
10.	Tax expense - Income tax	3,877.00	4,047.00	6,325.00	6,487.00	17,050.00
11.	Net profit from ordinary activities after tax (9-10)	15,408.18	16,705.91	24,033.48	28,970.30	63,129.93
12.	Extraordinary item (net of tax)	-	-	-	-	-
13.	Net profit for the period (11-12)	15,408.18	16,705.91	24,033.48	28,970.30	63,129.93
14.	Paid-up equity share capital (Face value per share Re.1)	26,606.80	13,303.42	26,606.80	13,303.42	13,303.42
15.	Reserves excluding Revaluation reserve					252,365.18
16.	Basic earnings per Share (EPS) (Rs.) (post bonus)	0.58	0.63	0.90	1.09	2.37
17.	Dividend per Share (Rs.)					2.00
18.	Public shareholding					
	- Number of shares	1,304,239,070	652,119,535	1,304,239,070	652,119,535	652,119,535
	- Percentage of shareholding	49.02	49.02	49.02	49.02	49.02
19.	Promoter shareholding					
a.	Pledged / Encumbered					
	Number of shares	237,052,102	237,052,102	237,052,102	237,052,102	237,052,102
	- Percentage of promoter shareholding	17.48	34.95	17.48	34.95	34.95
	- Percentage of total share capital	8.91	17.82	8.91	17.82	17.82
b.	Non-encumbered					
	Number of shares	1,119,385,462	441,166,680	1,119,385,462	441,166,680	441,166,680
	- Percentage of promoter shareholding	82.52	65.05	82.52	65.05	65.05
	- Percentage of total share capital	42.07	33.16	42.07	33.16	33.16

- (1) The above financial results were reviewed by the Audit committee and then approved by the Board of Directors at its meeting held on November 03, 2011.
- (2) The statutory auditors have conducted a limited review of the above results.
- (3) Pursuant to the approval of the shareholders at the Annual General Meeting held on July 19, 2011, the Company issued 1,33,03,38,317 equity shares of Re 1 each as fully paid bonus shares in the ratio of 1(one) equity share for every existing equity share held by the equity shareholders on the record date, i.e. August 3, 2011 by capitalisation of Rs.13,303.38 lakhs from the Securities Premium account. Consequently Earnings Per Share (EPS) has been adjusted for all periods in the above financial results as required under AS – 20 Earnings Per Share.
- (4) (i) The Government of India, Ministry of Corporate Affairs has issued notification No. G.S.R. 378 (E) dated May 11, 2011 amending the Companies (Accounting Standard) Rules, 2006, extending by one year i.e. upto March 31, 2012, the treatment of exchange differences on Long term Monetary items in foreign currency hitherto permitted and followed by the Company. Accordingly, the unamortised exchange difference on account of above adjustment is a net loss of Rs.38.68 lakhs as of September 30, 2011 (as against a net loss of Rs.583.10 lakhs as of September 30, 2010 and Rs. Nil as of March 31, 2011).
- (ii) The Company has adopted the principles of Accounting Standard 30 – Financial Instruments: Recognition and measurement, issued by Institute of Chartered Accountants of India, with effect from April 1, 2008, in respect of forward contracts for firm commitment and highly probable forecast transaction meeting necessary criteria as “Cash flow hedges”. The gains and losses on effective cash flow hedges are recognized in Hedge reserve till the underlying forecast transaction occurs.
- (5) The Company has, during the period ended September 30, 2011, modified the method of amortization of value of leasehold land from lower of 40 years and the period of lease to the period of lease, so as to provide a more appropriate presentation of the working results and financial position. The impact of the said modification is a net reduction in “Other Expenditure” by Rs.946.03 lakhs for the quarter and six months period ended September 30, 2011. Further, since the leasehold land had been revalued in 2009 appropriate reinstatement to Revaluation Reserve by Rs.2,505.09 lakhs has been made with corresponding reduction in accumulated amortization amount to adjust the excess transfer in earlier years.
- (6) Current tax expense for the quarter and six months ended September 30, 2011 is after considering Minimum Alternate Tax (MAT) credit of Rs. 1,182.16 lakhs and Rs.1,713.53 lakhs respectively. (quarter and six months ended September 30, 2010: Rs.1,548.82 lakhs and Rs. 4,421.08 lakhs respectively; year ended March 31, 2011: Rs. 4,855.90 lakhs) under Section 115JAA (1A) of the Income tax Act, 1961.

## (7) Statement of Assets and Liabilities:

Particulars		Six months ended	
		30.09.2011	30.09.2010
		Unaudited	Unaudited
1)	Shareholders' funds:		
a.	Capital	26,606.80	13,303.42
b.	Reserves and surplus	391,516.37	380,745.69
	Total	418,123.17	394,049.11
2)	Loan funds	335,496.29	253,028.04
3)	Deferred liability	9,875.90	8,955.69
4)	Deferred tax liability - net	46,347.69	42,392.70
5)	Foreign currency monetary item translation difference - net	(38.68)	(583.10)
	Total liabilities	809,804.37	697,842.44
1)	Fixed assets	520,989.01	484,142.38
2)	Investments	136,222.18	54,093.02
3)	Current assets, loans and advances		
a.	Inventories	203,532.92	193,982.08
b.	Sundry debtors	101,301.03	91,567.96
c.	Cash and bank balances	1,325.45	6,143.50
d.	Loans and advances	110,771.68	109,012.47
	Total of 3) a to d	416,931.08	400,706.01
4)	Less: Current liabilities and provisions		
a.	Liabilities	247,129.93	225,140.21
b.	Provisions	17,848.89	16,454.20
	Total of 4) a and b	264,978.82	241,594.41
5)	Net current assets (3 - 4)	151,952.26	159,111.60
6)	Miscellaneous expenditure (not written off or adjusted)	640.92	495.44
	Total assets (1+2+5+6)	809,804.37	697,842.44

(8) The company's primary segment is identified as business segment based on nature of products, risks, returns and the internal business reporting system viz., Commercial vehicles and related components. The secondary segment is identified based on the geographical location of the customers as per Accounting Standard 17.

(9) Number of Investor complaints: at the beginning of the quarter – 1, received during the quarter – 197, disposed of during the quarter –185 and unresolved at the end of the quarter – 13. The unresolved complaints were resolved by October 18, 2011.

(10) Figures for the previous periods are regrouped / amended wherever necessary.

Place: Chennai  
Date: November 03, 2011

**VINOD K. DASARI**  
Managing Director