

February 14, 2019

National Stock Exchange of India Limited
Exchange Plaza
C-1, Block G, Bandra Kurla Complex
Bandra (E), Mumbai - 400 051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

Scrip Code : ASHOKLEY
Through : NEAPS

Stock Symbol : 500477
Through: BSE Listing Centre

Dear Sirs,

Subject: Standalone unaudited Financial results for the quarter ended December 31, 2018

This is to inform that at the meeting held today, the Board of Directors of the Company have approved the statement of standalone unaudited financial results for the quarter ended December 31, 2018.

A copy of the statement of standalone unaudited financial results along with Independent Auditors' Limited Review Report and a copy of Press Release being released in this regard are attached herewith.

The meeting commenced at 1.30 p.m. and the agenda relating to financial results were approved by the Board at 3.05 PM. The Board meeting continues for discussing other agenda item(s).

The above information will be made available on the Company's website www.ashokleyland.com.

Thanking you,

Yours truly,
for ASHOK LEYLAND LIMITED



N Ramanathan
Company Secretary

Encl. : a/a

ASHOK LEYLAND LIMITED

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CIN - L34101TN1948PLC000105 | www.ashokleyland.com



Price Waterhouse & Co Chartered Accountants LLP

To,
The Board of Directors
Ashok Leyland Limited,
No.1, Sardar Patel Road,
Guindy, Chennai – 600 032

Independent Auditors' Review Report

1. We have reviewed the unaudited standalone financial results of Ashok Leyland Limited (the "Company") for the quarter ended December 31, 2018 and the year to date results for the period from April 1, 2018 to December 31, 2018 (the "financial results") which are included in the accompanying "Statement Of Standalone Unaudited Financial results for the quarter and nine months ended December 31, 2018" (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes.

The Statement which is the responsibility of the Company's management, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015, as amended from time to time, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw your attention to Note 10 to the Statement which states that the financial results of the Company includes the financial information of its erstwhile subsidiaries, Ashok Leyland Vehicles Limited, Ashley Powertrain Limited and Ashok Leyland Technologies Limited ("amalgamating companies") for the period April 1, 2018 to December 31, 2018 consequent to its amalgamation into the Company vide a Scheme of Amalgamation which is effective upon receipt of the order from National Company Law Tribunal, Single Bench, Chennai dated December 17, 2018, with the appointed date of April 1, 2018. Pursuant to the Scheme, the accounting treatment has been carried out as prescribed under applicable accounting standards that is, from the beginning of the preceding year and in accordance with Ind AS 103. Our conclusion is not modified in respect of this matter.



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Price Waterhouse & Co. (a Partnership Firm) converted into Price Waterhouse & Co Chartered Accountants LLP (a Limited Liability Partnership with LLP Identify no. LLPIN AAC-4362) with effect from July 7, 2014. Post its conversion to Price Waterhouse & Co Chartered Accountants LLP, its ICAI registration number is 304026E/300059 (ICAI registration number before conversion was 304026E)

Price Waterhouse & Co Chartered Accountants LLP

6. (a) We did not review the financial information of the amalgamating companies for the quarter ended September 30, 2018, quarter and nine months ended December 31, 2018, included in the financial results, whose financial information reflect total income of Rs. 641.02 crores, Rs. 731.25 crores and Rs. 1,945.05 crores and total comprehensive income for the period (comprising of profit/ loss and other comprehensive income) of Rs. 10.23 crores, Rs. 66.71 crores and Rs. 90.29 crores for the said period respectively. The aforesaid financial information of the amalgamating companies, has been reviewed by another firm of chartered accountants whose report dated February 5, 2019 has been furnished to us, and our conclusion in so far as it relates to the amounts and disclosures included in respect of the amalgamating companies, is based solely on the report of the other auditor.
- (b) The financial results of the Company for the year ended March 31, 2018 include total income of Rs. 2,095.97 crores and total comprehensive income for the period (comprising of profit/ loss and other comprehensive income) of Rs. 157.80 crores of the amalgamating companies for the said year based on the previously issued statutory financial statements of the amalgamating companies, which were audited by the statutory auditors of the amalgamating companies who had issued an unmodified opinion vide their report dated May 3, 2018, on which we have relied.
- (c) The financial results of the Company for the quarter and nine months ended December 31, 2017 includes total income of Rs. 562.32 crores and Rs. 1,420.73 crores and total comprehensive income for the period (comprising of profit/ loss and other comprehensive income) of Rs. 38.64 crores and Rs. 84.11 crores of the amalgamating companies for the said period respectively which are as furnished by the management, and have neither been audited nor subject to review.

Our conclusion is not modified in respect of the aforesaid matters.

For Price Waterhouse & Co Chartered Accountants LLP
Firm Registration Number: 304026E/E-300009
Chartered Accountants



Subramanian Vivek
Partner
Membership Number: 100332

Place: Chennai
Date: February 14, 2019

ASHOK LEYLAND LIMITED

Regd. Office :1 Sardar Patel Road, Guindy, Chennai -600 032 ; CIN : L34101TN1948PLC000105 ; Email id: secretarial@ashokleyland.com
STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018

S. No	Particulars	Rs. Crores					
		Three Months Ended			Nine Months Ended		Year Ended
		STANDALONE					
		31.12.2018	30.09.2018 *	31.12.2017 *	31.12.2018	31.12.2017 *	31.03.2018 *
Unaudited					Audited		
	Income						
1	a) Income from Operations	6,245.21	7,480.12	7,051.49	19,891.44	17,590.83	26,242.38
	b) Other Operating Income	80.03	140.94	139.17	317.58	262.08	390.62
	Revenue from Operations (a+b)	6,325.24	7,621.06	7,190.66	20,209.02	17,852.91	26,633.00
2	Other Income	20.80	27.59	41.73	100.86	137.17	196.58
3	Total Income (1+2)	6,346.04	7,648.65	7,232.39	20,309.88	17,990.08	26,829.58
4	Expenses						
	a. Cost of materials and services consumed	5,319.20	5,346.67	5,827.87	15,713.47	12,404.32	16,496.62
	b. Purchases of stock-in-trade	210.59	159.85	192.39	574.94	470.08	659.36
	c. Changes in inventories of finished goods, stock-in-trade and work-in-progress	(1,094.07)	(8.89)	(1,009.58)	(2,038.05)	(891.16)	1,275.10
	d. Excise duty on sale of goods	-	-	-	-	276.60	276.60
	e. Employee benefits expense	500.07	525.08	476.84	1,525.29	1,378.98	1,837.78
	f. Finance costs	19.17	20.41	36.78	53.77	122.90	147.28
	g. Depreciation and amortisation expense	160.66	148.11	145.95	461.25	441.06	598.48
	h. Other expenses	739.82	769.32	864.03	2,283.07	2,176.21	3,124.02
	Total Expenses	5,855.44	6,960.55	6,534.08	18,573.74	16,578.99	24,415.24
5	Profit before exchange (loss) / gain on swap contracts, exceptional items and tax (3-4)	490.60	688.10	698.31	1,736.14	1,411.09	2,414.34
6	Exchange (loss) / gain on swap contracts (Refer Note 3)	(0.94)	1.97	(2.61)	(2.66)	(10.02)	(3.21)
7	Profit before exceptional items and tax (5+6)	489.66	690.07	695.70	1,733.48	1,401.07	2,411.13
8	Exceptional items (Refer Note 4)	(6.09)	(19.27)	(2.91)	(43.15)	(20.89)	(25.30)
9	Profit before tax (7+8)	483.57	670.80	692.79	1,690.33	1,380.18	2,385.83
10	Tax expense						
	a) Current tax	105.96	147.57	238.38	371.46	484.19	677.25
	b) Deferred tax	(3.23)	(4.51)	(30.45)	(11.34)	(78.62)	(9.15)
11	Profit for the period (9-10)	380.84	527.74	484.86	1,330.21	974.61	1,717.73
12	Other Comprehensive Income						
	A (i) Items that will not be reclassified to Profit or Loss	(14.26)	(38.24)	(1.13)	(53.74)	(3.38)	(34.29)
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss	4.98	13.36	0.39	18.78	1.17	12.10
	B (i) Items that will be reclassified to Profit or Loss	45.08	(14.54)	20.60	(5.90)	(9.13)	(19.89)
	(ii) Income tax relating to items that will be reclassified to Profit or Loss	(15.75)	5.08	(7.13)	2.06	3.16	6.95
	Other Comprehensive Income	20.05	(34.34)	12.73	(38.80)	(8.18)	(35.13)
13	Total Comprehensive Income for the period (11+12)	400.89	493.40	497.59	1,291.41	966.43	1,682.60
14	Earnings per equity share (Face value per share of Re. 1/- each)						
	- Basic	1.30	1.80	1.66	4.53	3.33	5.87
	- Diluted	1.30	1.80	1.65	4.53	3.32	5.85
15	Paid-up equity share capital (Face value per share of Re. 1/- each)	293.55	293.55	292.71	293.55	292.71	292.71
16	Other equity						6,952.83
17	Capital Redemption Reserve						3.33
18	Debenture Redemption Reserve						37.50
19	Paid up debt capital / outstanding debt						1,228.42
20	Net worth						7,245.54
21	Debt equity ratio						0.17
22	Debt service coverage ratio						0.23
23	Interest service coverage ratio						20.58

* Refer note 7D



[Signature]



[Signature]

Notes:

(1) The above standalone unaudited financial results for the quarter and nine months ended December 31, 2018 were reviewed by the Audit Committee at its meeting held on February 13, 2019 and then approved by the Board of Directors at its meeting held on February 14, 2019. The statutory auditors have conducted a limited review of the above standalone unaudited financial results.

(2) The Company has elected the option under Ind AS 101 "First-time Adoption of Indian Accounting Standards" and has continued the policy adopted for accounting of exchange differences arising from translation of long term foreign currency monetary items recognised in the financial statements upto March 31, 2016. Accordingly, exchange difference on translation or settlement of long term foreign currency monetary items at rates different from those at which they were initially recorded or as at April 1, 2007, in so far as it relates to acquisition of depreciable assets are adjusted to the cost of the assets. In other cases, such exchange differences, arising effective April 1, 2011, are accumulated in "Foreign currency monetary item translation difference account" and amortized by recognition as income or expense in each year over the balance term till settlement occurs but not beyond March 31, 2020.

Accordingly,

a) Foreign exchange (gain) / loss relating to acquisition of depreciable assets, capitalised during the nine months ended December 31, 2018 aggregated Rs.19.41 crores [quarter ended December 31, 2018 Rs.(6.32) crores, quarter ended September 30, 2018 Rs.12.14 crores, quarter ended December 31, 2017 Rs.(10.99) crores, nine months ended December 31, 2017 Rs.(9.97) crores, year ended March 31, 2018 Rs.6.55 crores];

b) Amortised net exchange difference in respect of long term foreign currency monetary items relating to other than acquisition of depreciable assets, charged to the results during the nine months ended December 31, 2018 is Rs.11.60 crores [quarter ended December 31, 2018 Rs.0.74 crores, quarter ended September 30, 2018 Rs.7.47 crores, quarter ended December 31, 2017 Rs.(0.26) crores, nine months ended December 31, 2017 Rs.2.29 crores, year ended March 31, 2018 Rs.4.90 crores]; and

c) The un-amortised net exchange difference in respect of long term monetary items relating to other than acquisition of depreciable assets, is a loss of Rs.12.62 crores as at December 31, 2018 [as at December 31, 2017: loss of Rs.5.68 crores, as at March 31, 2018: loss of Rs.7.77 crores]. These amounts are reflected as part of the "Other equity".

(3) The Company has currency and interest rate swap contracts in respect of certain foreign currency long term borrowings. Net exchange differences on settlement and period end fair valuation (mark to market) have been charged / credited to profit and loss for the period and disclosed separately for better comparability and understanding of the results.

(4) Exceptional items consist of:

Description	Three Months Ended			Nine Months Ended		Year Ended
	31.12.2018	30.09.2018	31.12.2017	31.12.2018	31.12.2017	31.03.2018
	Unaudited					Audited
Impairment reversal / (loss) in the value of equity instruments in subsidiaries and joint ventures (net) (including impact of capital reduction)	(0.96)	-	(265.08)	2.44	(265.08)	(264.40)
Impairment reversal / (loss) allowance on loans (including interest) / provision for obligation relating to a subsidiary (net)	-	-	254.94	(18.06)	242.37	242.37
Effect of translation difference on conversion of loan to equity instrument in a subsidiary	-	-	10.14	-	10.14	10.14
(Loss) on sale of immovable properties	-	(15.94)	-	(15.94)	-	-
Obligation relating to discontinued products	(5.13)	(3.33)	(2.91)	(11.59)	(8.32)	(12.73)
(Loss) on sale of investments	-	-	-	-	-	(0.68)
Total	(6.09)	(19.27)	(2.91)	(43.15)	(20.89)	(25.30)

(5) Segment Information:

The Company is principally engaged in a single business segment viz. commercial vehicles and related components based on nature of products, risks, returns and the internal business reporting system and accordingly, there is no other reportable segment in terms of Ind AS 108 "Operating Segments".

(6) In accordance with the requirements of Ind AS 115 / Ind AS 18, Revenue from operations for the previous nine months ended December 31, 2017 and year ended March 31, 2018 is shown inclusive of excise duty. Whereas Revenue from operations for other reporting periods is shown net of Goods and Service Tax (GST). For comparison purposes, Revenue excluding excise duty is given below:

Description	Three Months Ended			Nine Months Ended		Year Ended
	31.12.2018	30.09.2018	31.12.2017	31.12.2018	31.12.2017	31.03.2018
	Unaudited					Audited
Revenue from operations (excluding excise duty)	6,325.24	7,621.06	7,190.66	20,209.02	17,576.31	26,356.40

(7) The Company has adopted the formulae for computing items mentioned in Sl. No 20, 21, 22 and 23 is given below:

Sl. No Ref.	Ratio	Formulae
20	Net Worth	Equity share capital + Other Equity
21	Debt Equity Ratio	Gross Total Borrowings (before deducting un-amortised loan raising expense) / (Equity Share Capital + Other Equity)
22	Debt Service Coverage Ratio	(Profit from ordinary activities before Tax + Interest charge on borrowings + Depreciation and amortisation expense - Tax expense) / (Interest expense on borrowings + Principal repayments for borrowings)
23	Interest Service Coverage Ratio	(Profit from ordinary activities before Tax + Interest charge on borrowings + Depreciation and amortisation expense) / Interest expense on borrowings



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(8) The Ministry of Corporate Affairs (MCA), on 28 March 2018, notified Ind AS 115 "Revenue from Contracts with Customers" as part of the Companies (Indian Accounting Standards) Amendment Rules, 2018. The new standard is effective for accounting periods beginning on or after April 1, 2018. The Company has applied modified retrospective approach in adopting the new standard and accordingly, the Revenue from operations for the quarter and nine months ended December 31, 2018 is not comparable with other periods reported. The adoption of the standard did not have any material impact to the financial statements of the Company.

(9) During the nine months ended December 31, 2018, the Company allotted 8,423,175 equity shares pursuant to the exercise of options under Employee Stock Option Scheme.

(10) The Scheme of amalgamation of the three wholly owned subsidiaries viz. Ashok Leyland Vehicles Limited, Ashley Powertrain Limited and Ashok Leyland Technologies Limited with the Company has been approved by the National Company Law Tribunal on December 17, 2018 and filed with registrar of companies on December 21, 2018, the Scheme has become effective from the appointed date i.e., April 1, 2018. The merger has been accounted under the 'pooling of interests' method in accordance with Appendix C of Ind AS 103 'Business Combinations' and comparatives have been restated for merger from the beginning of the previous year i.e. April 1, 2017. Accordingly, results of the three wholly owned subsidiaries have been included in all the periods presented. The comparative financial results of these companies for the quarter ended and nine months ended December 31, 2017 are included in the above results based on information compiled by the management.

(11) The Company would be consolidating and presenting its Consolidated Financial Statements at the end of the year i.e. March 31, 2019.

(12) The figures for the previous period have been reclassified / regrouped wherever necessary.

Place : Chennai
Date : February 14, 2019


VINOD K DASARI
CEO and Managing Director







Ashok Leyland posts Revenue of Rs.6325 crores; Continues to maintain double digit operating margin Cumulative revenue up 15%; Profit up 36%

Chennai, February 14, 2019: Ashok Leyland, flagship of the Hinduja Group, reported a revenue of Rs.6325 crores in Q3. YTD revenues touched Rs. 20,209 crores up 15% over corresponding period last year.

The Company achieved an EBITDA margin of 10.3% in Q3. The Company has posted consistent operating margins, despite market volatility, with double-digit EBITDA margins in 15 of the past 16 quarters.

Results for **Q3 FY 2018-19:** (as against same period last year)

- **Revenues** Rs.6325Cr, as against Rs.7191Cr
- **EBITDA** Rs.650Cr, as against Rs.839Cr
- **Net Profit** Rs.381Cr, as against Rs.485Cr

Results for **YTD Q3 FY 2018-19:**

- **Revenues** increased by 15% to Rs.20209Cr, as against Rs.17576Cr
- **EBITDA** increased by 17% to Rs.2150Cr, as against Rs.1838Cr
- **Net Profit** increased by 36% to Rs.1330Cr, as against Rs.975Cr

Mr. Vinod K. Dasari, Managing Director, Ashok Leyland Limited said "We are proud to have achieved BS6 across the entire range of engines on our test beds. Coupled with the modularity of vehicles we are planning from 2020, it presents exciting opportunities for differentiating Ashok Leyland's offerings to the customers. Equally, we hope that post elections, there will be greater spending on Defence as we will then see orders for the many tenders won by us over last couple of years. Lastly, we are excited about the LCV business. Now that the LCV business is merged with Ashok Leyland, we will offer the entire range of LCVs from 2020. This will help complete the range and Ashok Leyland will then be able to offer a full range of CVs which are also Left-Hand Drive (LHD) compliant, giving a boost to exports. Equally in near term, I expect gains from the BS6 pre-buy in next fiscal".

Mr. Gopal Mahadevan, CFO, Ashok Leyland added, "Total industry volume (TIV) for the quarter was lower by 7% owing to the high base in last year. If you were to look at the cumulative growth in TIV till Dec '18 was 25% which is quite significant. LCV business is gaining momentum with market share in Dost segment touching 19% in Q3. Our financial performance has been satisfying given the twin challenges of pricing pressure and higher input costs as we continue to post double digit EBITDA margins. Our strong balance sheet position continues, and we are preparing for growth next year".

For further information, please contact:

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ASHOK LEYLAND LIMITED

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K.M. Babji
[Signature]